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BUSINESS

Good Sign Movie Inspired Screen Printer

By Ray Tuttle
 World Staff Writer

A John Wayne movie inspired Randy Clay just when he needed direction in his business.

Clay was "about to die" in his screen printing business in 1988 when he happened to tune into "Hellfighters," a movie based on the lives of oil-field firefighters.

The screen printer, who had been in business since 1983, had been printing bumper stickers for political candidates and radio station promotions. In 1988, however, he was casting about for another project.

"I was asking myself, 'What is the next thing we can do?'"

Officials with Noble Drilling Co. had just ordered some signs.

"They were just driving by," Clay said. "And, they needed a few safety signs. They liked our turnaround and our prices."

Not too long after that, Clay was watching television and saw the John Wayne picture.

"If anybody ever notices in that movie, everything had a decal on it — even their Lincoln Continentals," he said.

The next week, Clay talked with his company controller and vice president, Ivan Matthies. Clay wondered just how profitable it would be for him to have a major drilling contractor as a client.

Ivan said Noble was the most profitable account we had — and that settled it.

Since then, Randy Clay Co., 1316 E. Sixth St., has proceeded to win accounts for seven of the top 10 drilling contractors in the petroleum industry.



Randy Clay, owner of Wild Ink Control, displays some of the signs he produces at a 3,000-square-foot plant.

Clay has expanded by printing safety signs in Arabic, Russian, French and Spanish. Also, he offers customized signage as well as custom catalogs for his clients.

Clay has found his niche — 75 percent of his business comes from the petroleum industry.

The next largest portion of his business comes from Viking Packing Specialists, a

company that manufactures special boxes and containers for export. Clay prints the industrial markings on aircraft cases for American Airlines, TWA and See Signs on Business 2

Mexicali Planned On Brady

From Staff Reports

The Mexicali Border Cafe announced on Thursday it intends to open a new location that would make it the second major restaurant in the developing Brady Village area.

Owner Marshall Kottler plans to locate a restaurant at 14 W. Brady St. in the Arts & Entertainment District on the northern fringe of downtown.

Kottler has signed lease for 7,000 square feet for a building owned by Interak Corp. that previously was home to the Brady Market. Randy Phillips of Phillips & Associates and Mitch Adwon of Adwon Inc. Realty served as brokers.

The building is slated for renovation and the restaurant is scheduled to open in early December. It will employ more than 50 people and seat 200.

"We love the Brady area. We have a vision for it being a real drawing card for Tulsa," said Kottler.

Already established in the Brady Village area is Spaghetti Warehouse. Downtown proponents and city officials have been working to develop the area.

Mexicali, which operates a restaurant on a hill at 71st Street and Sheridan Road, opened in Tulsa seven years ago. For the new restaurant, Kottler has recruited gourmet chef Jimmy Blanton from the Four Seasons Hotel in Austin, Texas.



Trucks travel east along Interstate 44 on Thursday at Lewis Avenue.

Truckers Plan Shutdown

By Mitch Maurer
 World Staff Writer

A group of independent truck drivers is attempting to organize a nationwide shutdown Nov. 11-17 to protest recent increases in the price of diesel fuel.

"As it stands right now there is some pretty serious talk among the truckers," said Todd Spencer, executive vice president of the Owner-Operator Independent Drivers Association, which is not endorsing the shutdown.

"We are not dismissing this as just the screams of a few wild folks."

However, some transportation industry followers doubt the effort will result in much impact over the nation's roadways.

Diesel fuel, normally thought of as being less expensive than gasoline, has increased in price to about \$1.30 a gallon from about 97 cents a gallon over the last two weeks in this region.

President Clinton's 4.3-cent-a-gallon fuel tax — the same as gasoline — went into effect Oct. 1. At the same time, new federal environmental regulations went into effect requiring a lower sulfur content in diesel fuel meant for over-the-road use, increasing the price of the fuel even more, industry officials said.

Spencer said he believes the tax is the final straw in a long buildup of complaints by semi tractor-trailer rig drivers.

"How do you protest a 4-cent tax? That is not what sent fuel prices up 40 cents, which is what the truckers are seeing," Spencer said.

Other complaints truckers are voicing include:

■ Alleged heavy-handed law enforcement techniques in many states, which truckers believe are used solely for revenue. For instance, in many California cities, a minor log-book error will result in a minimum \$1,000 fine.

■ Split speed limits, giving cars a greater speed limit on highways in many states. According to two studies conducted by the American Automobile Association, split speed

Diesel Fuel in Short Supply

From Staff, Wire Reports

Fuel shortages, rising prices and conflicting reports that the federal government had relaxed compliance deadlines for switching to low-sulfur diesel has fuel-oil markets in chaos.

Diesel prices have varied widely across the nation as distributors, retailers and users tried to comply with new rules and obtain supplies.

There have been shortages in the Midwest and West, according to a report in the Oil Daily.

As of Oct. 1, diesel fuel sold at truck stops and elsewhere for on-road use must contain less than 0.05 percent sulfur by weight, down from about 0.25 percent. But outages along the Explorer Pipeline that carries diesel from the Gulf Coast to the Midwest caused severe shortages of low-sulfur fuel that prompted the Environmental Protection Agency to

soften its deadline.

The pipeline, with a daily capacity of 317,000 barrels, is one of the main lines from the Gulf to the Midwest.

Distribution shortages led the Environmental Protection Agency to grant relief from the low-sulfur requirements until Friday.

The Explorer pipeline came back into full service Oct. 10, said Rod Sands, vice president of operations at the pipeline's Tulsa office.

At the same time, retail prices for low-sulfur diesel at truck stops average \$1.275 a gallon nationwide for self-serve, said Chuck Mai, director of Public Affairs for the American Automobile Association Club of Oklahoma.

In Oklahoma, the average self-serve diesel retails at \$1.21. Texas averages \$1.22, while New Mexico and Arizona diesel averages \$1.39.

limits cause more accidents than they prevent.

■ The proposed North American Free Trade Agreement, strongly opposed by small trucking companies.

Helen Davenport, a Beaumont, Texas, mother of two truckers, said she has answered thousands of telephone calls since she and her sons set up a toll-free number to help support a nationwide shutdown. Truckers have found out about the proposal from chatter in the truck stops, the citizen's band radio waves and posters.

"Everybody that is serious when they call in supports the strike," Davenport said. "We hope all the truckers will go on strike to protest this unfair increase."

The strike campaign has officially been under way 10 days.

"And I've got writers cramp and have almost lost my voice," Davenport said.

A transportation analyst said he doubted there would be a noticeable strike. He said there are too many independent truckers and companies that cannot afford to not work for a week, and there are plenty of others normally ready to take advantage of a situation to make money.

J.P. Morey, executive director of the American Trucking Association's Team 2000 group based in Washington D.C., said he has heard about the shutdown but has been unable to gather much information on it. The ATA has no connection with the proposed week-long shutdown.

"We really don't have any idea how widespread this will be or how many people will participate in it."

The two organizations pushing for the shutdown, Atlanta-based Truckers Across America, and Quest for Freedom, based in Albuquerque, N.M., are apparently new, industry watchers said.

0.71 Standard & Poors 500 Index 465.36	0.94 Dow Jones 30 Industrials 3,636.16	\$0.07 Oil West Texas Intermediate \$18.35	\$0.010 Natural Gas New York Merchantile \$2,126	\$1.00 Gold Comex \$371.70	0.91 Dollar in Yen 108.30
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Dow Average Down

Most measures of stock activity finished lower Thursday. The Dow Jones industrial average bobbed around before ending the session at 3,636.16, down 8.94.

Declining issues outnumbered advances by about 8 to 7 on the New York Stock Exchange.

Real Estate

Mortgage Rates Fall Again

Interest rates on 30-year, fixed-rate mortgages fell to 6.74 percent this week, the 11th decline in 12 weeks and a 25-year low, the Federal Home Loan Mortgage Corp. said Thursday.

This week's average was the lowest since 1968 and down from 6.81 percent a week ago.

The rate started 1993 at 8.07 percent and has been falling for most of the year, except briefly during the spring when investors became temporarily nervous about inflation.

On one-year adjustable rate mortgages, lenders were asking an average initial rate of 4.14 percent, down from 4.33 percent.

“Owning a home provides an economic lift; strengthens families and citizenship; stabilizes and strengthens neighborhoods; helps generate jobs; and stimulates economic growth.”

Henry Cisneros
 HUD secretary

Fifteen-year mortgages, an increasingly popular option for those refinancing mortgages, averaged 6.31 percent this week, down from 6.36 percent a week earlier.

The rates do not include add-on fees known as points.

Cisneros Sees 'Land Rush'

Housing and Urban Development Secretary Henry Cisneros says he is envisioning a "third land rush" similar to the 19th century Homestead Act and the post-World War II

of the suburbs.

Cisneros has outlined a plan to significantly increase the nation's home ownership rate for the first time since the late 1970s. He said the plan would stir buying by young moderate- to middle-income families by providing help for downpayments and increasing available credit.

The plan features a capital investment strategy to leverage trillions of dollars in private capital and credit. It would develop partnerships and risk-sharing arrangements between government, builders and non-profit groups.

It also would strengthen the Community Reinvestment Act and the Federal Housing Finance Board to further increase the pool of credit.

The Federal Housing Administration would be given an overhaul to improve its management and expand its mortgage insurance activity under the Cisneros plan. It would also expand FHA homeownership initiatives, including increasing maximum mortgage limits and designing a "no downpayment" program to sell homes in urban revitalization areas.

Cisneros said the plan is based on the

principle that owning a home provides an economic lift; strengthens families and citizenship; stabilizes and strengthens neighborhoods; helps generate jobs; and stimulates economic growth.

Adjustable Rates Offered

The homeowner flock toward the lowest fixed-rate mortgages in 25 years has lenders offering good deals to bring them back to adjustable-rate loans.

The lenders find themselves having trouble selling ARMs.

In August, 30-year, fixed-rate loans were 54 percent of mortgages financed by Federal National Mortgage Association, vs. 3 percent for ARMs. The ARMs total was 6 percent nine months ago.

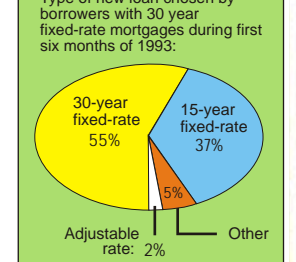
Even though ARMs carry risks, they are still attractive to many first-time buyers. Without them, many wouldn't qualify for a loan.

For those wanting potentially big savings, a one-year ARM isn't a bad deal. A \$100,000 loan at 3.5 percent totals \$5,388 the first year; it's \$9,660 a year on a 9 percent fixed mortgage.

From Wire Reports

Mortgage Refinancing

Type of new loan chosen by borrowers with 30 year fixed-rate mortgages during first six months of 1993:



NOTE: Figures do not total 100 percent due to rounding.
 SOURCE: Federal National Mortgage Association

Philadelphia Inquirer Knight-Ridder Tribune

Germany Lowers Key Rate



BONN, Germany (AP) — The central bank cut two key interest rates Thursday, sending an optimistic signal about Germany's economic health that could help Western Europe combat unemployment and sluggish growth.

The Bundesbank lowered its closely watched discount rate from 6.25 percent to 5.75 percent and the Lombard rate from 7.25 percent to 6.75 percent. The repurchase rate, a short-term borrowing rate, was cut from 6.67 percent to 6.4 percent.

It was the first lowering of the discount and Lombard, which set the margins for loan interest rates, since the Bundesbank's new president, Hans Tietmeyer, took office on Oct. 1.

The surprise decision was applauded by German officials, who said it reflected confidence in their management of the economy.

U.S. Treasury Secretary Lloyd Bentsen called the cuts "an im-

portant step in the downward trend of European rates that will help strengthen world growth and create jobs."

Analysts said the cut wasn't expected before November. The immediate effect was to weaken the mark against the dollar and other currencies.

"It's not a surprise that they made the cut, the surprise is the timing," said Deborah Rutherford, an economist at Bank of America in London.

Governments in the 12-nation European Community have been urging the Bundesbank to lower its rates to give an impulse to growth in the community, where the unemployment rate is an average 11.5 percent.

Germany's tight money policy, aimed at protecting the mark and halving a 4 percent inflation rate inflated by the costs of German reunification, has contributed to the economic slowdown across the continent.

Port Hires Firm to Plan Work on Bank

By Mitch Maurer
World Staff Writer

The City of Tulsa-Rogers County Port Authority on Thursday approved hiring engineers to plan cutting 1,200 feet of the Port of Catoosa's east bank to stabilize the area and add docking space for an additional 24 barges.

Port officials estimated construction will cost about \$1.5 million.

Bob Portiss, director of the port, said the port needs additional "fleeting" areas for docking barges. Earlier this year, the port

had 65 barges tied up in its channel, making it difficult for towboats to navigate barges through the area.

"It was like trying to navigate during a busy day at (the) mall," Portiss said.

Construction will include cutting the east bank of the channel, widening it 120 feet, and adding rock "rip rap" to stabilize the muddy bank. The port has had problems with fluctuations in the channel's water level eroding the east bank, which is the only portion of the port facility not already stabilized.

Bob Leise, deputy director at

the port, estimated the port will have to dredge its channel in about three years due to the continuous erosion of the east bank.

"We've had a lot of sluffing," Portiss told port authority trustees in their regular monthly meeting. "Fluctuations in the water level has made it hard to stabilize the last eight feet of the bank."

Preliminary plans call for the construction of 12 dolphins along the bank, each capable of berthing two barges. Trustees authorized HTB Inc. to plan the project.

Tonnage at the port declined slightly in September compared with the same period a year ago. During last month, 174,042 tons were shipped through the port in 101 barges, down from 178,519 tons shipped the same month a year ago in 103 barges, but up 31 percent from the 133,248 tons shipped in 86 barges in August of this year.

So far this year, 1.19 million tons of cargo have passed through the port in 716 barges, down from the 1.59 million tons in 922 barges shipped during the same nine months of 1992.

Portiss said shipping will be lower in 1993 because high water along the navigation channel earlier this year hampered barge traffic.



World staff photo by Steve Rusk

Print Expo Ready to Roll

Mark Turrell prepares the Tulsa Convention Center for Print Expo '93, to be held from noon to 7 p.m. Friday and 9 a.m. to 3 p.m. Saturday. Presented by the Tulsa Chapter of Printing House Craftsmen, the public event features seminars on environmental issues and image technology presented by Kodak.

Gaylord to Sell Cable TV Unit

NASHVILLE, Tenn. (AP) — Grand Ole Opry owner Gaylord Entertainment Co. plans to sell its unprofitable cable television systems to concentrate on its country music operations, the company said Thursday.

The cable unit, which includes 27 franchises in California, North Carolina and South Carolina, is the smallest of four divisions at Gaylord Entertainment.

In addition to the Opry, the famous country music hall, Gaylord also owns four television stations, two radio stations, the Opryland Hotel and theme park, and two cable networks, The Nashville Network and Country Music Television.

No timetable for the sale was

announced.

The California cable TV systems dragged down Gaylord's third-quarter profits. The cable systems division recorded a \$6.5 million loss on revenues of \$20.7 million while the three other divisions — entertainment, cable networks and broadcasting — accounted for \$33.3 million in profits.

In 1992, the cable television systems lost \$26.7 million while the rest of the company earned \$91 million on revenues of \$643.7 million.

The cable systems serve 151,400 subscribers in Riverside County and the Pasadena area of Los Angeles; 14,100 subscribers in Lenoir, N.C.; and 3,800 subscri-

ers in Greer, S.C.

"The sale will allow us to redevelop our financial resources to take advantage of a number of exciting opportunities which better complement the company's strong franchise in country music and country lifestyle entertainment," said E.W. Wendell, president and chief executive officer.

In the past year, Gaylord Entertainment has announced a \$175 million expansion that would add 979 rooms to the sprawling Opryland Hotel.

The company also is building a riverfront dance club in downtown Nashville and is expanding the number of live shows by country music performers at theaters inside the Opryland theme park.

ONG Bill May Rise \$1.50 a Year

Associated Press

Oklahoma Natural Gas Co. customers could pay about \$1.50 extra a year because of the company's proposed \$50 million settlement in take-or-pay contract disputes, a spokesman said Thursday.

The proposed settlement was filed with the Oklahoma Corporation Commission by ONG, the state attorney general's office and staff members of the com-

mission.

They said in a joint statement that it "represents a reasonable settlement of the issues and thereby serves the public interest."

The three-member commission will hold public hearings on the plan beginning Monday, then decide next month whether to approve the agreement and its rate increase.

Company spokesman Walt Radmilovich said the increase for ONG's 700,000 customers is difficult to figure precisely because

revenues from transporting natural gas also will be used to recover the money lost in the contract disputes.

"The surcharge that hits (residential) customers will start out at about \$1.50 a year for the mathematically typical customer in a year with a normally cold winter," Radmilovich said. "It could be a maximum of \$4 a year, depending on how things work out."

The Corporation Commission granted ONG an interim rate increase in March 1992 that raised customers' monthly bills about \$1.58.

ONG, the utility division of Tulsa-based Oneok Inc., asked state regulators to let it raise customers' rates to recover money it lost in contracts that required it to pay suppliers for a minimum quantity of natural gas, regardless of whether the company took the gas.

Such agreements, called "take or pay," proved devastating for buyers in the early 1980s.

...Signs

Continued from Business 1

United Parcel Service, all through Viking.

Last year, Clay and his Wild Ink Control company made \$180,000 in sales. This year he easily will top \$200,000 in sales, and his goal for '94 is \$250,000, he said.

"We meet their needs at a price they cannot argue with," he said.

Clay added that he has increased his business by emphasizing speed of service and quality.

"When they call us, we want to react to their needs as they do when they battle an oil-well fire."

That is where the "Wild Ink Control" concept originated, he said.

"They hope a well never gets out of control. And, we thought about what we could do that would make us stand out to the industry."

"Well, we deal with ink — and the Wild Ink logo is a screen printing press with ink blowing out the top of it."

Clay said when companies call about a hot job, he's ready.

"That is the concept of the Wild Ink Control — we do what we have to do," Clay said. "The whole idea is to keep it under control and get them what they need in the best condition."

Clay also prints logos for hard hats and truck doors for companies like the Williams Tool Co. of Fort Smith, Ark., which needed a sign, fast.

Once Clay decided to pursue printing decals and logos, he contacted Noble Drilling and asked which company handled their blowouts. They got him in con-

tact with Neal Adams Firefighting.

"It took me eight months to get their work," Clay said. "I did prototypes, designs — all at no charge. Needless to say, that first order more than made up for the investment that I had made in the previous eight months."

Next, Clay joined the International Association of Drilling Contractors.

"We started contacting the top 20 drilling contractors in the world, we wanted to get in touch with the safety directors and buyers, not just for us, but we save them money from what they are buying in a catalog."

Clay specializes in custom signage, which sets him apart from all the printing catalogs in the market.

"For example, Noble wanted a sign, 'No Jogging or Exercising on the Heliport.' You can't find that in a catalog. But we could do it and still save them 25 percent to 30 percent."

Clay got into foreign language signs the same way — meeting a specific need.

"Exeter called us last year and said, 'We have some rigs going to Yemen and the natives are offended that we do not have any Arabic signs. Can you help us?'"

Within two weeks Clay found someone to translate.

Then Nabors Drilling called, wanting signs done in Russian.

"I said, 'Give me two weeks. Did that in two weeks. We have also done French and Spanish.'"

Clay feels he has just scratched the surface.

"Now we have a reputation in the industry as being someone who knows what in the world we are doing."

Clay reflects on the past five years and can't believe it — from being almost out of work to today.

"We almost died in 1988, but we were willing to diversify."

"It is interesting what a John Wayne Movie will do to you when you have the opportunity to sit and watch it."

Prudential Securities Settles

Prudential Securities Inc. agreed to a \$371 million settlement with regulators Thursday, most of which goes into a massive fund to repay thousands of investors defrauded in limited partnership deals during the 1980s.

The settlement was the largest ever reached between regulators and a Wall Street brokerage firm arising from charges of improper sales to individual investors.

It is exceeded only by the \$650 million that now-defunct junk-bond firm Drexel Burnham Lambert Inc. agreed to pay in 1989. Most of Drexel's business was with corporations and savings and loans, while Prudential sold the limited partnership investments to retirees and other individuals.

Without admitting or denying wrongdoing, Prudential agreed to set up a \$330 million compensation fund for investors who may have been defrauded by improper sales practices.

Southwestern Bell Profits Rise

Southwestern Bell Corp.'s third-quarter profit rose slightly despite charges for restructuring costs and flood damage, the regional telephone company said Thursday.

The San Antonio-based company earned \$388.6 million, or 65 cents per share. During the same quarter of 1992, the company had profits of \$385.6 million and per-share earnings of 64 cents.

Revenue was \$2.8 billion, up nearly 7 percent from \$2.6 billion.

The company took a one-time charge of \$47 million for expenses associated with restructuring its subsidiary, Southwestern Bell Telephone Co., and damages caused by Midwest flooding. It also took a \$20 million charge for refinancing \$600 million of long-term debt at the telephone company unit.

Sears Earns \$388 Million

Sears, Roebuck and Co., its retailing business showing further signs of recovery, on Thursday reported third-quarter earnings of \$388.4 million.

Sears' earnings, which translated to 98 cents per share, compared with a loss of \$853.8 million, or \$2.30 per share, a year earlier. The loss in 1992 was largely related to insurance claims from Hurricane Andrew.

Analysts were heartened by Sears Merchandising Group's earnings of \$215.2 million for the quarter, which compared with a loss of \$49.4 million a year ago. The restructuring of the retailing business, including the elimination of unprofitable stores and businesses and thousands of jobs, has paid off in the past few quarters.

Veteran Job Training Offered

The Oklahoma Employment Security Commission, Veterans Service Division, is participating in a new on-the-job training program to provide employment for certain categories of veterans.

The Service Members Occupational Conversion and Training Act is aimed at veterans discharged after Aug. 1, 1990, who have had difficulty getting steady work.

Jointly implemented by the U.S. Department of Defense, Labor and Veterans Affairs, the program will pay wage reimbursement of up to \$10,000 to employers who establish approved training and offer prospects of long-term employment. Reimbursements of up to \$12,000 may be available for training certain disabled veterans.

Veterans and employers can apply to participate in the program by contacting a Veterans Employment representative at an Oklahoma State Employment Service office.

Gasoline Price Rise Tops Tax

Self-serve gasoline consumers across the nation are paying an average of \$1.134 or 5.2 cents more per gallon of regular unleaded gasoline since the federal gasoline tax was raised Oct. 1.

That is according to an American Automobile Association survey. The tax was raised 4.3 cents a gallon.

In Tulsa, prices average \$1.05 per a gallon, said Chuck Mai, director of Public Affairs for the AAA Oklahoma Club. Statewide, unleaded regular averages \$1.09.

Oneok Declares Dividends

The board of directors of Oneok Inc. declared a 27-cent quarterly dividend per share on common stock payable Nov. 15 to shareholders of record at the close of business Oct. 29.

The board also declared a quarterly dividend of 59.375 cents per share for preferred stock, series A, also payable Nov. 15 to shareholders of record Oct. 29.

Both dividends are unchanged from the previous quarter.

From Staff, Wire Reports

Earnings

Company	Revenue	Net Income	Per Share	YTD Revenue	YTD Net Income	YTD Per Share
Advanta Corp.	\$46,400,000	\$1,100,000	\$0.18	\$178,000,000	\$4,500,000	\$0.72
Arrow Electronics	\$18,500,000	\$1,200,000	\$0.24	\$72,000,000	\$4,800,000	\$0.96
AT&T	\$15,000,000	\$1,300,000	\$0.26	\$60,000,000	\$5,200,000	\$1.04
Bancorp	\$12,000,000	\$1,400,000	\$0.28	\$48,000,000	\$5,600,000	\$1.12
Boeing	\$10,000,000	\$1,500,000	\$0.30	\$40,000,000	\$6,000,000	\$1.20
Bojiac	\$8,000,000	\$1,600,000	\$0.32	\$32,000,000	\$6,400,000	\$1.28
Bojiac	\$7,000,000	\$1,700,000	\$0.34	\$28,000,000	\$6,800,000	\$1.36
Bojiac	\$6,000,000	\$1,800,000	\$0.36	\$24,000,000	\$7,200,000	\$1.44
Bojiac	\$5,000,000	\$1,900,000	\$0.38	\$20,000,000	\$7,600,000	\$1.52
Bojiac	\$4,000,000	\$2,000,000	\$0.40	\$16,000,000	\$8,000,000	\$1.60
Bojiac	\$3,000,000	\$2,100,000	\$0.42	\$12,000,000	\$8,400,000	\$1.68
Bojiac	\$2,000,000	\$2,200,000	\$0.44	\$8,000,000	\$8,800,000	\$1.76
Bojiac	\$1,000,000	\$2,300,000	\$0.46	\$4,000,000	\$9,200,000	\$1.84
Bojiac	\$500,000	\$2,400,000	\$0.48	\$2,000,000	\$9,600,000	\$1.92
Bojiac	\$250,000	\$2,500,000	\$0.50	\$1,000,000	\$10,000,000	\$2.00
Bojiac	\$125,000	\$2,600,000	\$0.52	\$500,000	\$10,400,000	\$2.08
Bojiac	\$62,500	\$2,700,000	\$0.54	\$250,000	\$10,800,000	\$2.16
Bojiac	\$31,250	\$2,800,000	\$0.56	\$125,000	\$11,200,000	\$2.24
Bojiac	\$15,625	\$2,900,000	\$0.58	\$62,500	\$11,600,000	\$2.32
Bojiac	\$7,812	\$3,000,000	\$0.60	\$31,250	\$12,000,000	\$2.40
Bojiac	\$3,906	\$3,100,000	\$0.62	\$15,625	\$12,400,000	\$2.48
Bojiac	\$1,953	\$3,200,000	\$0.64	\$7,812	\$12,800,000	\$2.56
Bojiac	\$976	\$3,300,000	\$0.66	\$3,906	\$13,200,000	\$2.64
Bojiac	\$488	\$3,400,000	\$0.68	\$1,953	\$13,600,000	\$2.72
Bojiac	\$244	\$3,500,000	\$0.70	\$976	\$14,000,000	\$2.80
Bojiac	\$122	\$3,600,000	\$0.72	\$488	\$14,400,000	\$2.88
Bojiac	\$61	\$3,700,000	\$0.74	\$244	\$14,800,000	\$2.96
Bojiac	\$30	\$3,800,000	\$0.76	\$122	\$15,200,000	\$3.04
Bojiac	\$15	\$3,900,000	\$0.78	\$61	\$15,600,000	\$3.12
Bojiac	\$7	\$4,000,000	\$0.80	\$30	\$16,000,000	\$3.20
Bojiac	\$3	\$4,100,000	\$0.82	\$15	\$16,400,000	\$3.28
Bojiac	\$1	\$4,200,000	\$0.84	\$7	\$16,800,000	\$3.36
Bojiac	\$0	\$4,300,000	\$0.86	\$3	\$17,200,000	\$3.44
Bojiac	\$0	\$4,400,000	\$0.88	\$1	\$17,600,000	\$3.52
Bojiac	\$0	\$4,500,000	\$0.90	\$0	\$18,000,000	\$3.60
Bojiac	\$0	\$4,600,000	\$0.92	\$0	\$18,400,000	\$3.68
Bojiac	\$0	\$4,700,000	\$0.94	\$0	\$18,800,000	\$3.76
Bojiac	\$0	\$4,800,000	\$0.96	\$0	\$19,200,000	\$3.84
Bojiac	\$0	\$4,900,000	\$0.98	\$0	\$19,600,000	\$3.92
Bojiac	\$0	\$5,000,000	\$1.00	\$0	\$20,000,000	\$4.00

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Dividends

Company	Dividend	Record Date	Paid Date
Bojiac	\$0.60	10/29	11/15
Bojiac	\$0.62	10/29	11/15
Bojiac	\$0.64	10/29	11/15
Bojiac	\$0.66	10/29	11/15
Bojiac	\$0.68	10/29	11/15
Bojiac	\$0.70	10/29	11/15
Bojiac	\$0.72	10/29	11/15
Bojiac	\$0.74	10/29	11/15
Bojiac	\$0.76	10/29	11/15
Bojiac	\$0.78	10/29	11/15
Bojiac	\$0.80	10/29	11/15
Bojiac	\$0.82	10/29	11/15
Bojiac	\$0.84	10/29	11/15
Bojiac	\$0.86	10/29	11/15
Bojiac	\$0.88	10/29	11/15
Bojiac	\$0.90	10/29	11/15
Bojiac	\$0.92	10/29	11/15
Bojiac	\$0.94	10/29	11/15
Bojiac	\$0.96	10/29	11/15
Bojiac	\$0.98	10/29	11/15
Bojiac	\$1.00	10/29	11/15